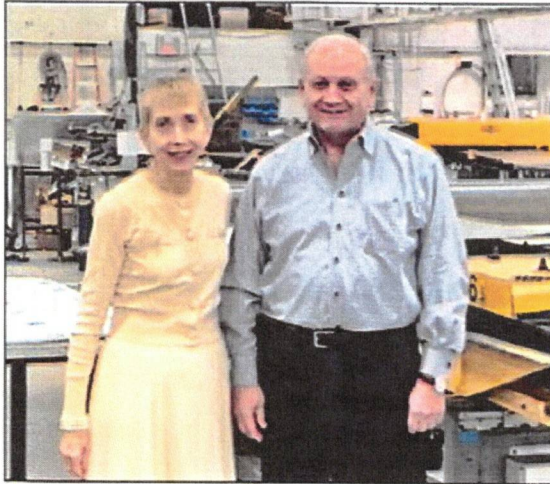




Family-run HVAC firm Crosstown Heating and Ventilating (Calgary) Ltd. Marks 50 Years in Calgary

David Parker • Calgary Herald • Monday, February 13, 2023

An Edmonton company was awarded the HVAC contract when Market Mall was built. The owner of the business, Les Popowich, was impressed with the amount of other construction underway in this city and, in February 1973, his son, Glen, and his wife, Rita, relocated to Calgary and launched Crosstown Heating and Ventilating (Calgary) Ltd.



Rita and Glen Popowich

They are now celebrating their 50th anniversary in business here, enjoying a well-earned reputation that continues to put them on the forefront of successful projects, completing more than two thousand ranging in size from a few thousand dollars to more than \$40 million.

The business has also expanded to complete projects throughout Alberta and in Saskatchewan, B.C. and the Northwest Territories that include the entire range of commercial, institutional and industrial construction.

The Popowiches opened for business in a small shop on Edmonton Trail with five employees, and in 1999 they purchased a 35,000-square-foot facility in Greenview Industrial Park.

Sheet metal fabrication is performed in-house in its 28,000-square-foot shop, which is served — along with its extensive yard — by two 10-tonne overhead cranes.

Crosstown currently has a staff of 40 craftsmen who are proud to be associated with the duct work installation on some of the city's prime construction projects.

Market Mall was a major job, but since then president and general manager Glen Popowich, superintendent Delaine Briltz and their teams

have been awarded many others, including the Alberta Children's Hospital, South Calgary Campus and the Health Research Innovation Centre in the health sector.

The Taylor Digital Library and High Density Library at the University of Calgary and the SAIT student residence are education notables, as well as the Saddledome and Olympic Oval. More recent culture and recreational buildings include the Spray Lakes and Quarry Park recreational centres.

Projects vary in size and length of time to complete, from small jobs to large and challenging ones, such as the Calgary International Airport — Facilities Project, Telus Sky and 8th Avenue West Tower.

Crosstown was excited to be awarded the HVAC contract for the recently opened downtown Dorian Hotel and currently has crews working on the Vivo for Healthier Generations expansion, the SAM Centre on the Stampede grounds, and the under-construction Goodleaf Farms — a 74,000-square-foot building in southeast Calgary being built by Canada's largest commercial vertical farming company.

After 50 years in a successful family business here — son Paul is an estimator and also handles business development — Glen and Rita continue to explore better ways of staying ahead of the game with new technology and machinery required to produce a quality product at the right price. Last week they were at a massive trade show in Atlanta, Ga., along with 50,000 other delegates to make sure they were up to date with the newest.

Update - July 26, 2023

Glen and Rita Popowich were congratulated in this column on February 13, 2023 for celebrating their 50 years as owners of Crosstown Heating and Ventilation (Calgary). They have backed up their milestone with a generous gift of \$50,000 to CNIB in support of its programs in Alberta and British Columbia.